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### *Introduction Section*

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The Introduction section aims at achieving four main communicative goals:

- 1) to gain and maintain readers' attention
- 2) to demonstrate knowledge on the chosen topic and to claim relevance in the field,
- 3) to identify an area that needs to be addressed by research, and
- 4) to introduce present research including its purpose, value, structure, and outcomes.

The following list provides an overview of the communicative goals that can occur in Introduction sections of research articles in various disciplines.

#### **Communicative Goal 1 (Move 1): Establishing a Territory**

Steps to achieve goal:

- Claiming centrality and/or
- Providing general background and/or
- Reviewing previous research

#### **Communicative Goal 2 (Move 2): Identifying a niche**

Steps to achieve goal:

- Indicating a gap and/or
- Highlighting a problem and/or
- Raising general questions and/or
- Proposing general hypotheses and/or
- Presenting justification

#### **Communicative Goal 3 (Move 3): Addressing the niche**

Steps to achieve goal:

- Introducing present research descriptively and/or
- Announcing present research purposefully and/or
- Presenting research questions and/or
- Presenting research hypotheses and/or
- Clarifying definitions and/or
- Summarizing methods and/or
- Announcing principal outcomes and/or
- Stating the value of present research and/or
- Outlining the structure of the paper

### *Methods Section*

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The Methods section aims at achieving three main communicative goals:

- 1) describing how data were obtained,
- 2) explaining how the concepts and variables were employed, and
- 3) informing of the techniques utilized to gain the results.

The following list provides an overview of the communicative goals that can occur in Methods sections of research articles in various disciplines.

#### **Communicative Goal 1 (Move 1): Contextualizing the study methods**

Steps to achieve goal:

- Referencing previous works and/or
- Providing general information and/or
- Identifying the methodological approach and/or
- Describing the setting and/or
- Introducing the subjects/participants and/or
- Rationalizing pre-experiment decisions

#### **Communicative Goal 2 (Move 2): Describing the study**

Steps to achieve goal:

- Acquiring the data and/or
- Describing the data and/or
- Identifying variables and/or
- Describing experimental/study procedures and/or
- Describing tools/instruments/materials/equipment and/or
- Rationalizing experiment decisions and/or
- Reporting incrementals

#### **Communicative Goal 3 (Move 3): Analyzing the data**

Steps to achieve goal:

- Preparing the data and/or
- Describing the data analysis and/or
- Establishing credibility

### *Results Section*

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The Results section aims at achieving three main communicative goals:

- 1) To show valid progression to specific findings
- 2) To communicate the findings
- 3) To establish the meaning of results

The following list provides an overview of the communicative goals that can occur in Results sections of research articles in various disciplines.

#### **Communicative Goal 1 (Move 1): Approaching the niche**

Steps to achieve goal:

- Providing general orientation and/or
- Restating study specifics and/or
- Justifying study specifics

#### **Communicative Goal 2 (Move 2): Occupying the niche**

Steps to achieve goal:

- Reporting specific results and/or
- Indicating alternative presentation of results

#### **Communicative Goal 3 (Move 3): Construing the niche**

Steps to achieve goal:

- Comparing results with lit-re and/or
- Accounting for results and/or
- Explicating results and/or
- Relating to expectations and/or
- Acknowledging limitations

#### **Communicative Goal 4 (Move 4): Expanding the niche**

Steps to achieve goal:

- Generalizing results and/or
- Stating the value and/or
- Noting implications and/or
- Proposing directions

*Discussion-Conclusion Section(s)*

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The Discussion/Conclusion section aims at achieving five main communicative goals:

- 1) To provide an extended analysis through an evaluative and interpretive angle
- 2) To expand the meaning of results outside of the reported study
- 3) To indicate how the results add/relate to knowledge in the field
- 4) To show the value of new findings
- 5) To set up a convincing climax for the scientific argument developed throughout the paper

The following list provides an overview of the communicative goals that can occur in Discussion/Conclusion sections of research articles in various disciplines.

**Communicative Goal 1 (Move 1): Re--establishing the territory [i.e., Grounding the discussion]**

Steps to achieve goal:

- Drawing on general background and/or
- Drawing on study--specific background and/or
- Announcing principal findings and/or
- Previewing content

**Communicative Goal 2 (Move 2): Framing principal findings [i.e., Commenting on results]**

Steps to achieve goal:

- Accounting for results and/or
- Explicating results and/or
- Relating to expectations and/or
- Addressing limitations

**Communicative Goal 3 (Move 3): Reshaping the territory [i.e., Referencing literature]**

Steps to achieve goal:

- Supporting with evidence and/or
- Countering with evidence

**Communicative Goal 4 (Move 4): Establishing additional territory [i.e., Expanding on comments]**

Steps to achieve goal:

- Generalizing results and/or
- Stating the value and/or
- Noting implications and/or
- Proposing direction